

My decision making skills closely resemble that of a squirrel when crossing the street.

Objectives:

- Analyze the role of cultural, social, and emotional influences on financial behavior.
- Define a rational decision-making process and the steps of financial planning.
- Explain how setting goals affects personal financial planning.

Tuesday, September 8th

Warm up: Justin Bieber decision making video

- What do the six hats stand for?
- Hat Decision Activity
- Decision Review

HOMEWORK: Ask your parents how they make decisions. Little – like what cereal to buy And Big – What house or car to buy. Write down which Hats you feel they use for each decision.

Wednesday, September 9th

Warm up: Decision Making Hat Tally

- Decision Making Influences
- Psychology and Advertising
- Ask about Ads

HOMEWORK: If possible, watch TV or Hulu and note any exaggeration you see in the commercials. Write down 5 things you notice about the commercials.

Thursday, September 10th

Warm-up: Decision Making Quiz

- Introduction to Goal Setting
- SMART Goals
- Values, Wants, and Needs Activity

HOMEWORK: Top Ten Value-ables

Friday, September 11th

Warm-up: Valuables Inventory

- Marshmallow Study
- Values and Goals
- Goal Setting Activity

HOMEWORK: None

Vocabulary

long-term goal	decision making
short-term goal	SMART goals
financial goal	value